



PT Bentoel International Investama Tbk.
Capital Place Office Tower 6th Floor
Gatot Subroto Street Kav. 18, South Jakarta
www.bat.com

No: 033/BINI-IDX/DSU/VI/2023

Jakarta, 8 Juni 2023

To:
Indonesia Stock Exchange (IDX)
Indonesia Stock Exchange Building, Tower 1
Jl. Jenderal Sudirman Kav. 52-54
Jakarta, 12190

u.p. : Head of Corporate Valuation Division I

Subject: Public Expose Report 2023 PT Bentoel Internasional Investama Tbk. (the "**Company**")

Respectfully,

We refer to the Decree of the Board of Directors of PT Bursa Efek Indonesia No. Kep-00015 / IDX / 01-2021 dated January 29, 2021 as amended by the Decree of the Board of Directors of PT Bursa Efek Indonesia No. Kep-00066 / IDX / 09-2022 dated September 30, 2022 regarding Regulation Number I-E concerning Information Submission Obligations, we hereby submit a report on the implementation of the 2023 Public Expose by the Company as follows:

Public Expose is carried out on:

Day/Date : Monday, June 5, 2023
Time : 11:30 – 12:00 WIB
Venue : Mercure Gatot Subroto Hotel, South Jakarta

The Company's management present at the 2023 Public Expose is as follows:

William Lumentut : President Director
Thomas Christian : Director
Dinar Shinta Ulie : Director

A copy of the participants present in the Public Expose along with the questions and answers submitted during the Public Expose are attached together with this report.

On behalf of the Board of Directors of the Company
Jakarta, 08 June 2023

List of Public Expose Questions and Answers
 PT Bentoel Internasional Investama Tbk ("the Company")
 Mercure Hotel - Jakarta, 5 June 2023

<p>Source Person:</p> <ol style="list-style-type: none"> 1. President Director : William Lumentut 2. Director : Thomas Christian 3. Director : Dinar Shinta Ulie 	<p>Media Attendance List:</p> <ol style="list-style-type: none"> 1. Andia: Harian Kontan 2. Ichsan: Sindonews 3. Lita: Tribunnews 4. Elga: Liputan6.com 5. Geordi: Detik.com 6. Tendi: Kontan 7. Nabil: Kumparan 8. Widya: Bisnis Indonesia 9. Zsazy: Investor Daily
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No.	Pen Name	Media	Question	Answer
1.	Widya	Bisnis Indonesia	<ol style="list-style-type: none"> 1. Bentoel this year exports to 21 countries, which countries? 2. Has BAT experienced an industrial decline globally as a result of the Russia-Ukraine war? 3. What are Bentoel's 2023 business challenges to tobacco production, targets and investments in 2023? 	<p>Answered by:</p> <p>William Lumentut:</p> <ol style="list-style-type: none"> 1. Bentoel's export destination countries in detail can be seen in our Annual Report. 2. As a result of the Russian war, BAT's global market industry has declined, but we cannot provide a detailed analysis. 3. 2023 business challenges with their impact on Bentoel production: We are quite optimistic that we can achieve the targets we have set. We BAT Indonesia with the support of the Global team are ready to face the challenges in 2023. Our investment for Indonesia has reached Rp 1.8T. <p>Dinar Shinta Ulie: We directly export from Malang to 21 countries. As an export-hub of BAT Group,</p>

				we are very proud that we can export to many countries even to Japan.
2.	Nabil	Kumparan	<ol style="list-style-type: none"> 1. How is net profit Bentoel in 2022? 2. Is there a specific strategy for 2023? 3. Capex in 2023? 	<p>Answered by: Thomas Christian</p> <ol style="list-style-type: none"> 1. Bentoel's net profit in 2022 is as stated in the Financial Statements, which is IDR 953 billion. 2. Our strategy is as previously described, namely maximizing the value of our traditional cigarettes, positioning our products to the community, and developing human resources. 3. Regarding capex in 2023, we cannot mention it in detail. What is clear is that over the last 5 years the amount has reached almost Rp 2 Trillion Rupiah.
3.	Amalia	Harian Kontan	<ol style="list-style-type: none"> 1. Will the company launch new products this year? 2. Will the factory capacity be enlarged? 3. Will the production of e-cigarettes? 	<p>Answered by: William Lumentut</p> <p>Regarding the new product that we will release next: we can't explain further.</p> <p>However, we have launched vapes under the VUSE brand in February 2023, which are now available at the market</p> <p>The expansion of production capacity is already in our plan for Malang, the details of which we have not been able to explain.</p> <p>Regarding e-cigarettes, as with our previous answers earlier this year we have launched e-cigarettes under the brand VUSE.</p>



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4.	Geordi	Detik.com	How did the progress of delisting process?	<p>Answered by: Dinar Shinta Ulie</p> <p>The delisting of PT Bentoel Internasional Investama Tbk is still in progress. We have obtained a determination from the Court in which the rights held by shareholders whose whereabouts are unknown will be entrusted to Balai Harta Peninggalan (BHP) which is under the auspices of the Ministry of Law and Human Rights of the Republic of Indonesia. The management process is still ongoing.</p>
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DAFTAR HADIR MEDIA
 PAPARAN PUBLIK – PT BENTOEL INTERNASIONAL INVESTAMA TBK
 MERCURE HOTEL, SENIN 5 Juni 2023

No.	Nama Media	Nama Jurnalis	Jabatan	No. Handphone	Alamat e-mail	Alamat	Tanda Tangan
1.	Harian Kompas	Amdia	reporter	082110769017	amdia@murfee.com	Belkari	
2.	Sindonews	Irena	rep	08190404188	irena@sinews.com	bores	
3.	TRIBUNNEWS	LITA	REPORTER	08569332669	febriantitag3@gmail.com	JABBAR	
4.	Liputan6	Elga	reporter	08224034181	elga.nurmuksa@l6.com	Jaksel	
5.	detik.com	Geordi	reporter	081293463448	geordi@detik.com	Jakarta	
6.	detik kompas	Hendi	reporter	08165973663	hendit.made@kompas.com	Jawa	
7.	detik Kumparan	Nabil	reporter	08158140035	nabil.jahid@kumparan.com	Jakarta	

8.	Business Indonesia	Witry	reporter	081293463448	witry@businessindonesia.com	Condor	
9.	Investor Investor Daily	Indya	reporter	081293463448	indya@investordaily.com	0884602518	
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